



# Mondial Change

The trading room for SMEs and mid-tier business operating internationally

A comprehensive service offering facilitating your international transactions  
and reducing the cost of your FX exchanges.

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# About

We put our experience at the service of individuals and companies whose activity involves active management of foreign exchange and international payment issues in order to help them save money and efficiently hedge their currency risk but also more generally to facilitate their international transactions.

Mondial Change has selected the best service providers at European level and works with them to offer the most comprehensive offer on the market in terms of foreign exchange and management of international payments.



Key information

**1 500** clients

**+ 1 Billion** FX in 2020

**130** currencies

**Multi** – partners

**Simplify the management  
of your international transactions  
and gain an effective protection  
against fluctuating exchange rates**



## **PAYMENTS**

Pay your suppliers all over the world or receive payments from customers abroad, with the added benefit of reduced fees and very advantageous exchange rates.



## **CURRENCY RISK MANAGEMENT**

Use our hedging services to protect your price margins from market volatility. Choose the solution best suited to your needs among our wide range of FX hedging strategies



## **GUIDANCE AND MARKET INFORMATION**

Keep up-to-date with the latest market trends by signing up for our trading room's proactive and personalised support. Speak to foreign exchange experts

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# International payments

Our solutions give you an efficient, secure way to make payments almost anywhere in the world in over 130 currencies with real time transaction speeds.

From the online platform, you can easily buy your currencies at the best price, manage your beneficiaries and initiate your payment instructions.

## Our strong points

Payments in over **130 currencies**

**Very competitive** exchange rates

**Speed of** funds transfer

**Online** platform

**Reduced** transfer fees

**No ancillary** fees

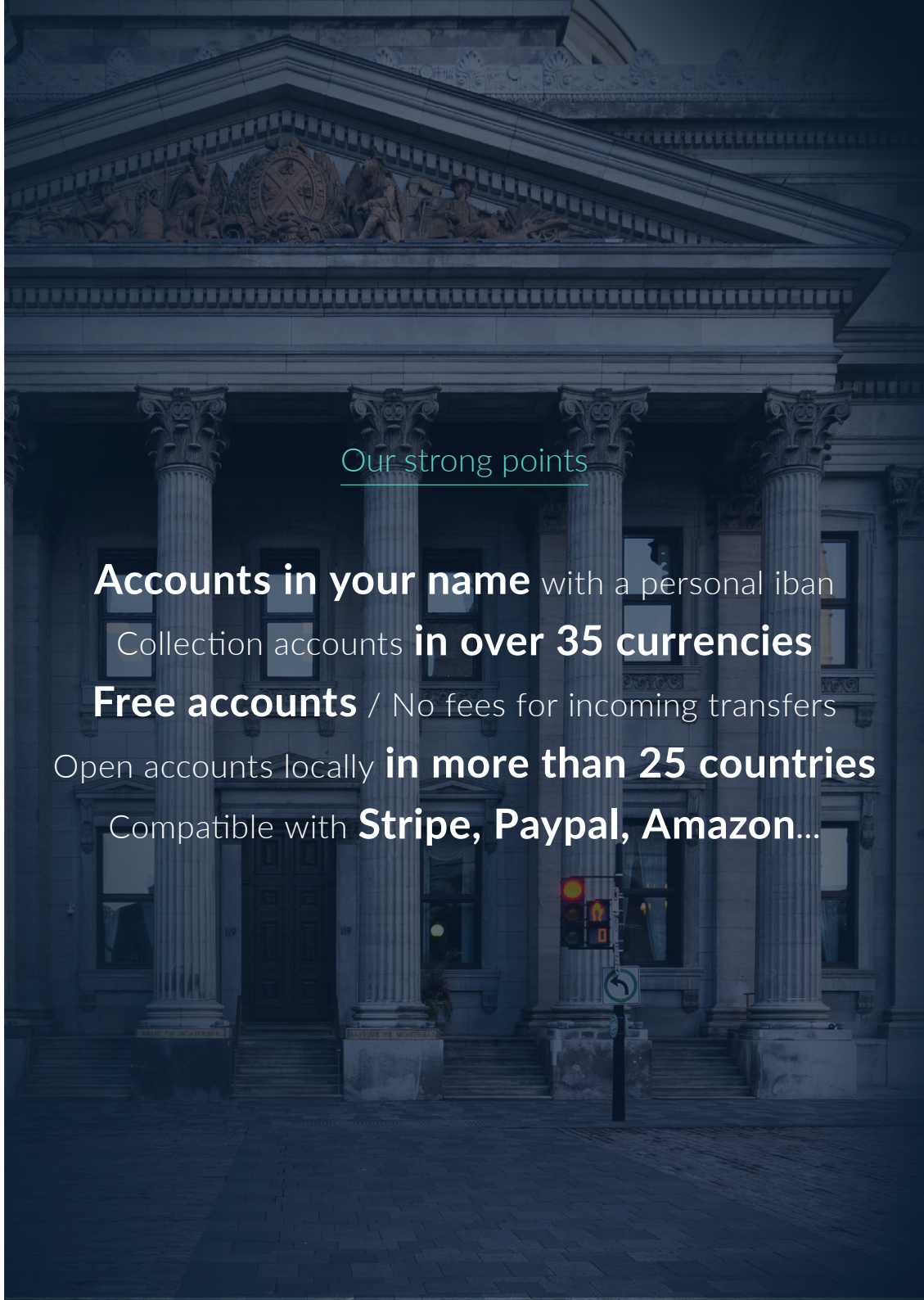
**Automatic sending** of swift / MT103

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# Currency accounts

We provide you with free nominative accounts in more than 35 currencies in order to receive transfers from your subsidiaries or your foreign customers.

These accounts can be located in France but also abroad depending on your operational needs.



## Our strong points

**Accounts in your name** with a personal iban

Collection accounts **in over 35 currencies**

**Free accounts** / No fees for incoming transfers

Open accounts locally **in more than 25 countries**

Compatible with **Stripe, Paypal, Amazon...**

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# Currency risk management

Our currency risk hedging solutions allow you to protect your trading margins or your financial risk against fluctuations in exchange rates in a simple and efficient manner.

We offer a wide range of hedging instruments (forwards, currency options, NDFs) on over 75 currencies.

## Our strong points

Possibility of hedging **over 75 currencies**

**Forwards, FX options, NDFs...**

**No initial guarantee deposit**

Hedging possibilities **up to 5 years**

**Centralised management** on the online platform

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# Guidance & market information

Get up-to-the-minute information on the latest market trends and proactive, tailored support from our trading room.

Our risk team studies with you the nature of your flows in order to offer you flexible and tailor-made solutions for your currency hedging.

## Our strong points

### **Dedicated contact person**

available from 8:30 am to 8 pm

### **Macro economic information**

trends, key levels, etc.

### **Weekly newsletter**

with FX market inputs

### **Support & advisory**

in setting up currency hedges

### **Help tools** in the choice

of hedging strategies

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# International trade finance

Flexible financing solutions that allow you to optimize the management of your cash flow and working capital.

The credit line gives you the ability to pay your suppliers and collect your trade receivables without delay, and you have a period of 120 to 150 days to repay.



## Our strong points

Line **up to 3M€**  
refundable within 150 days

**No costs** on the set-up of the line

Only pay interests  
**on the used amount** of the line

Simple & transparent management via  
**the online platform**

**An additional line** that is added  
to the facilities offered by your banks





By going through Mondial Change,  
you can be assured of...



### Saving money

Transfer fees range from zero to a maximum of €10

Differential between the interbank rate  
and your customer rate reduced by 30% to 50%

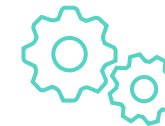
No other fees are applied



### Securely managing your currency risk

A dedicated dealer, who understands your business,  
will inform you when optimal market conditions have been reached

A wide range of hedging instruments including  
forward contracts, NDFs and FX options



### Simplifying processes

Fully online / Paperless

Simplified management of forward contracts  
with the ability to facility drawdowns online

Your dedicated dealer is available  
from 8.30am to 8pm and quick to respond



# Our offers

## BUSINESS

Business offer is for companies operating international across major currencies. This allows them to pay suppliers and/or receive funds from clients.

*This account is also suitable for individuals who make transactions with multiple currencies.*

## CORPORATE

Corporate offer is for companies operating international (potentially in exotic currencies) and looking for a simple and effective solution to manage their international payments and hedge their currency risk with forward contracts.

## DERIVATIVES

Derivatives offer is for companies used to dealing with hedging instruments and seeking to optimize the management of their currency risk by using more dynamic strategies based on currency derivatives.

# Our main partners



Founded 2012, Currency Cloud is the technological partner of many banks and Fintech operating in the FX and payment industry (Revolut, Transferwise, etc.)

Reference shareholder:  
Visa, BNP Paribas  
and Siam Commercial Bank

## Ebury

Founded in 2006, Ebury is one of the European leaders (excluding banks) in international payments services and currency risk management.

Reference shareholder:  
Santander Bank (51%)



Founded in 2016 Assure Hedge is a leading Fintech focuses on currency risk hedging solutions.

Reference shareholder:  
Carrig Glen Investments

## Contact us

Our trading room supports you in all your exchange and payment issues

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